# Moving to a more financially sustainable water sector — a New Zealand perspective

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#### **Overview**

- Set the scene New Zealand, reform drivers, General Election
- Key elements of Local Water Done Well
  - Water Services Delivery Plans
  - Financial sustainability
  - New water service delivery models
  - Economic regulation
- Need alignment on goals
- Transparency of performance
- Summary thoughts



#### **Background**



- 5.3 million people (2023).
- Auckland (~1.7 million people)
  - Watercare Services Limited, a Council Controlled Organisation provides drinking water and wastewater services.
  - Auckland Council provide stormwater services.
- Rest of the country: 66 councils provide drinking water, wastewater and stormwater services.



#### **Reform drivers**



Havelock North contamination event in 2016



Infrastructure deficit



#### **General Election: October 2024**

#### **Labour Government**

Mandated the creation of 10 Water Services Entities



#### National, ACT, NZ First Coalition Government

Feb 2024 repealed establishment of 10 Water Services Entities

Introduced "Local Water Done Well"



#### **Local Water Done Well**

"Given the scale and urgency of challenges facing water services for communities across the country, I expect councils to develop and implement plans for financially sustainable water services as soon as possible."

> Hon Simeon Brown Minister for Local Government



New service delivery models and financing tools

Water Service Delivery Plans

Economic regulation

Financial sustainability rules and new accountability framework

# **Key elements of Local Water Done Well**



#### **Water Services Delivery Plans**

#### **Current State**

- Who receives water services
- Current state of network and assets
- Levels of service
- Current and future regulatory requirements

#### Financial projections

- Operating costs and revenues
- Capital expenditure
- Borrowing
- Compliance with ring-fencing requirements

#### **Delivery** arrangements

- Asset management approach
- Issues, constraints and risks impacting delivery
- Anticipated or proposed delivery model
- Implementation plan

Certifications and commitments to implement changes



#### **Financial Sustainability**

#### Revenue sufficiency

• Is there sufficient revenue to cover the costs (including servicing debt) for water services delivery?

#### Investment sufficiency

• Is the projected level of investment sufficient to meet regulatory requirements and provide for growth?

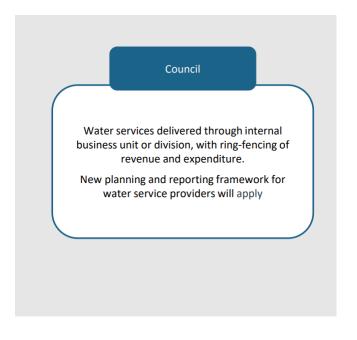
#### **Financing sufficiency**

 Are funding and finance arrangements sufficient to meet investment requirements? Revenue raised for water services must be ringfenced to meet costs of delivering water services

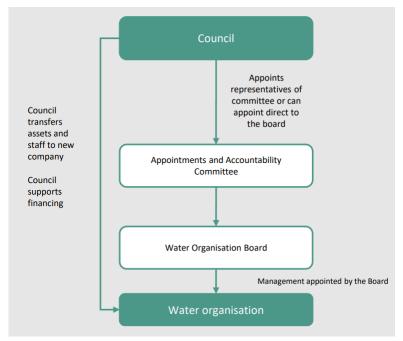


#### New service delivery models (1)

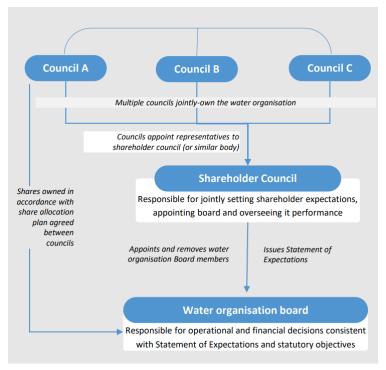
## Internal business unit or division of Council



#### Single council: Council controlled organisation (CCO)



#### Multi-Council: Council controlled organisation (CCO)



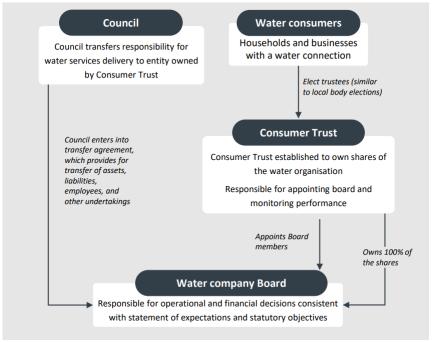


#### New service delivery models (2)

# Mixed council/consumer trust owned water organisation

#### Council Water consumers Council owns minority of the shares Households and businesses with a water connection. Elect trustees (similar to local body elections) Appoints minority of representatives **Consumer Trust** to shareholder council Consumer Trust holds majority of the shares of the water organisation Appoints majority of shareholder council representatives Shareholder council Responsible for setting statement of expectations, appointing board directors, and monitoring performance **Water company Board** Responsible for operational and financial decisions consistent with Statement of Expectations and statutory objectives

#### Consumer trust water organisation





#### **Economic regulation**

#### **Information** disclosure

All local government providers to publicly disclose information in a prescribed form

- Initial requirements to be set early 2026
- Foundational informational disclosure first

### Discretion to apply additional tools

- Revenue thresholds (from early 2026 where necessary)
- Monitoring and enforcement of financial ringfence
- Quality standards & performance requirements
- Price quality regulation

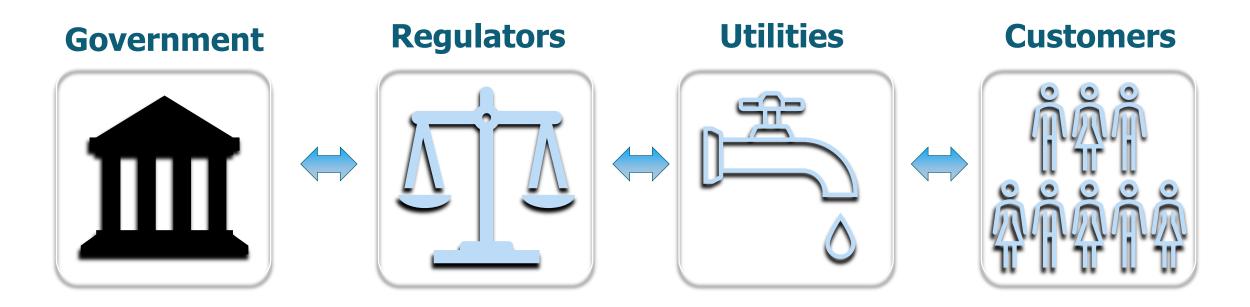
#### **Consumer protection**

- Complaints regulations
- Dispute resolution regulations
- Service quality codes

Economic regulation is a well used regulatory tool for other monopoly utility sectors in New Zealand



#### **Need alignment on goals**



Affordability, environmental performance, levels of service, time frames, climate adaptation, sustainability....



#### Transparency of performance is critical



Communities need to understand

- Risks to public health
- Risks to environmental health
- Aging and failing infrastructure
- Lack of resilience

Need to share insights for perceptions of the need for change to occur



#### Achieving financial sustainability...

- 1. Doing nothing (for Councils in New Zealand) is not an option
- 2. Financial sustainability rules, water services accountability frameworks and economic regulation will change the game
- 3. All stakeholders must be part of the journey (government, regulator, regulated utility, customers and community)
- 4. Need to achieve balance across quality, environmental and economic regulation levels of service, investment horizons

