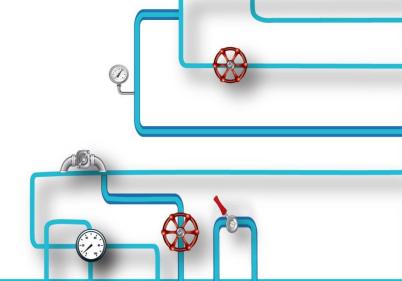




PAAB's Innovative Business Model

Advancing Water Infrastructure Development and Financing in Peninsular Malaysia and Labuan



BACKGROUND: PENGURUSAN ASET AIR BERHAD



Wholly-owned by MINISTER OF FINANCE (INCORPORATED)
MoF Inc.

Incorporated on 5 MAY 2006



CONSTRUCT, REFURBISH,
IMPROVE, UPGRADE, AND REPAIR
water infrastructure and all other
assets in relation to the system

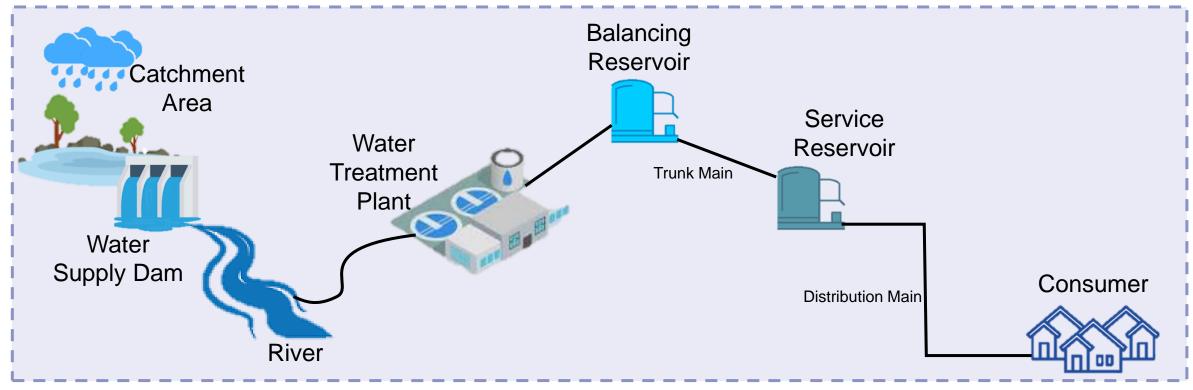
Ensuring the most ECONOMIC AND SUSTAINABLE FUNDING SOURCE

BACKGROUND: RESTRUCTURING WATER SERVICE INDUSTRY (BEFORE MIGRATION)



STATE GOVERNMENT AUTHORITY

STATE WATER OPERATOR



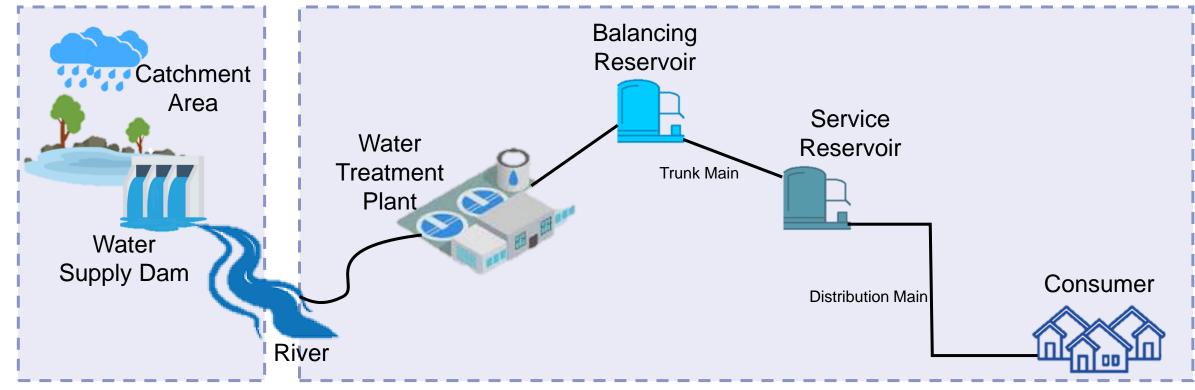
STATE GOVERNMENT ASSETS

BACKGROUND: RESTRUCTURING WATER SERVICE INDUSTRY (AFTER MIGRATION)



STATE GOVERNMENT AUTHORITY

STATE WATER OPERATOR



STATE GOVERNMENT ASSETS

FEDERAL GOVERNMENT ASSETS (PAAB)

BACKGROUND: MIGRATION JOURNEY

SPAN

2007

Establishment of

SPAN







2009 **Johor**



Pinang



<u>2012</u>

Perak









2005

Amendment to

Federal Constitution

2006

Establishment of PAAB Act 654 (SPAN Act) and Act 655 (WSIA) Gazetted



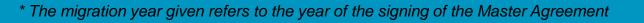
<u>2008</u>

Negeri Sembilan & Melaka



<u>2010</u> Perlis





BACKGROUND: SEPARATION OF FUNCTIONS





SPAN

Suruhanjaya



Water Operators
Asset-Light

State Government

Ministry of Energy Transition and Water Transformation (PETRA)

Perkhidmatan Air Negara (SPAN)



Pengurusan Aset Air

Berhad (PAAB)

Water Asset
Development, Asset
Leasing & Funding



Water Source via Federal Grant

River, Water Catchment, Basin



Policies Makers

Responsible for energy, water, and electricity transition policy



Water and Sewerage

- Advise the Minister on national policy and services
- Implement and enforce compliance with standards, contracts, and laws
- Improve operational efficiency and reduce nonrevenue water
- · Achieve national goals



Akta Industri Perkhidmatan Air (WSIA)

PAAB BUSINESS MODEL: THREE DISTINCT FUNCTIONS





Acquired water assets of matching value against Federal loans owed by State governments related to water and commercial debts



Develop water assets based on the approved business plan as requested by State Water Operators with most competitive terms



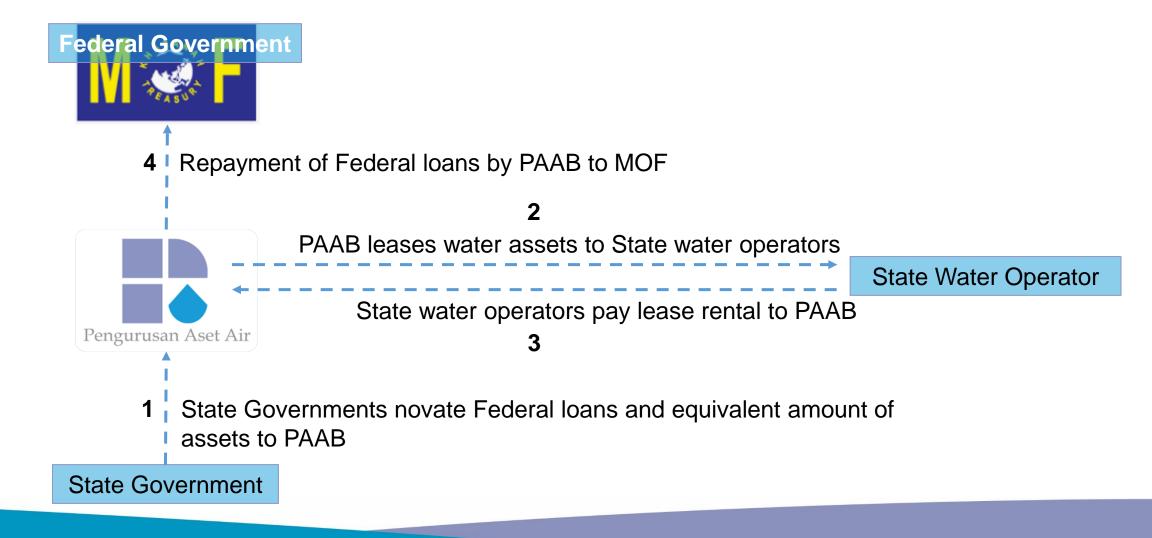
Short-term loan scheme for State Water Operators to undertake NRW reduction program



MIGRATION: MIGRATION OF WATER OPERATOR



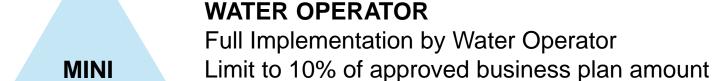
State Migration: Federal Loan Novation & Water Asset Transfer





DEVELOP WATER ASSET: PROJECT CATEGORY





PAAB & WATER OPERATOR

Implementation by Water Operator with PAAB procurement

MINOR

MAJOR

PAAB

Not more than RM20 Million per project

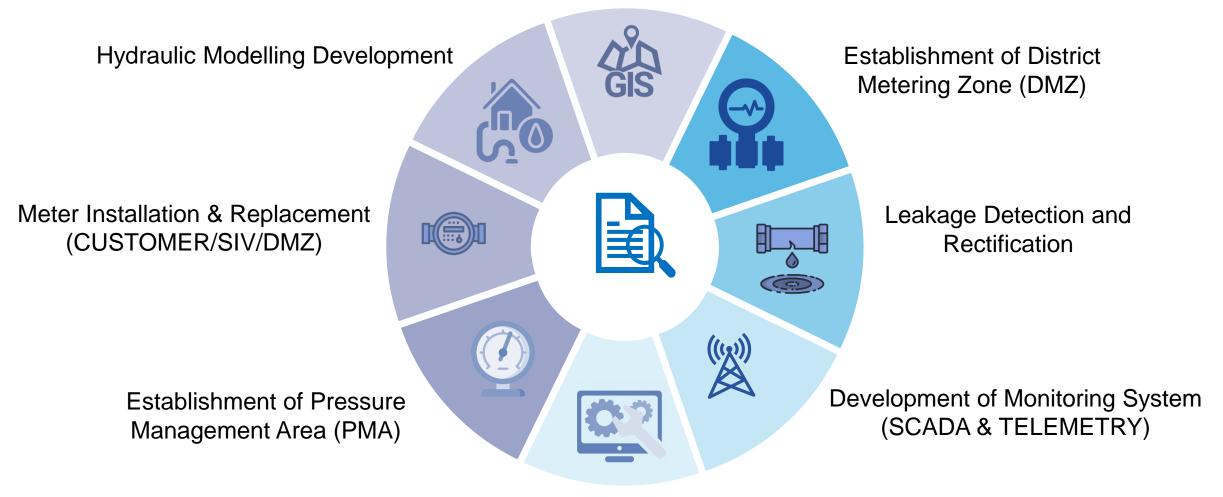
Full Implementation by PAAB with consultant appointment



NRW FINANCING: DETAILS



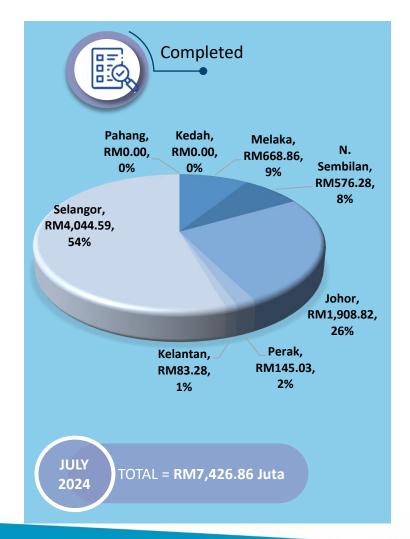
GIS Development

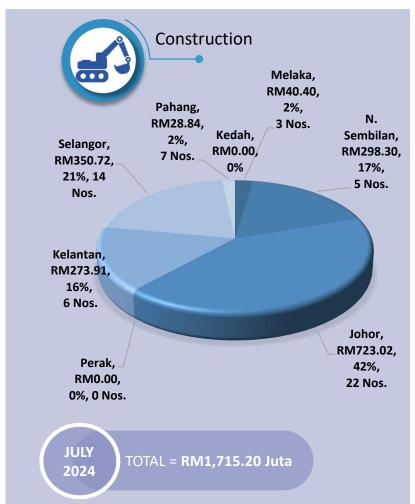


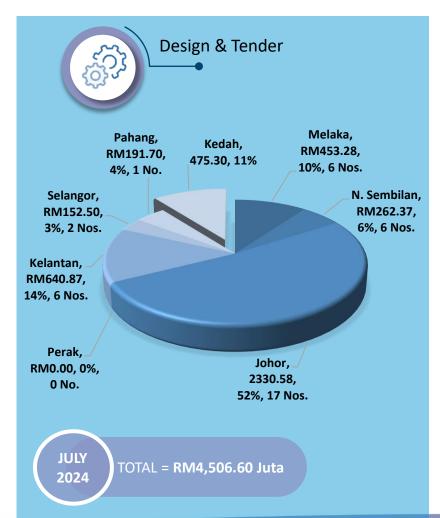
Monitoring and Maintenance System

TECHNICAL HIGHLIGHTS: PROJECT SUMMARY









TECHNICAL HIGHLIGHTS: PROJECT IMPLEMENTATION





2,081 MLD Increase in supply capacity

Completion of WTPs and upgrading of existing WTPs to supply water to the new area due to an increased in water supply-demand & increased water reserve capacity

21 Nos. of WTP Constructed



742 ML Increase in storage capacity

An increase in storage capacity contributes to improvement in the distribution of water supply to the new and existing population area

42 Nos. of Reservoir Constructed

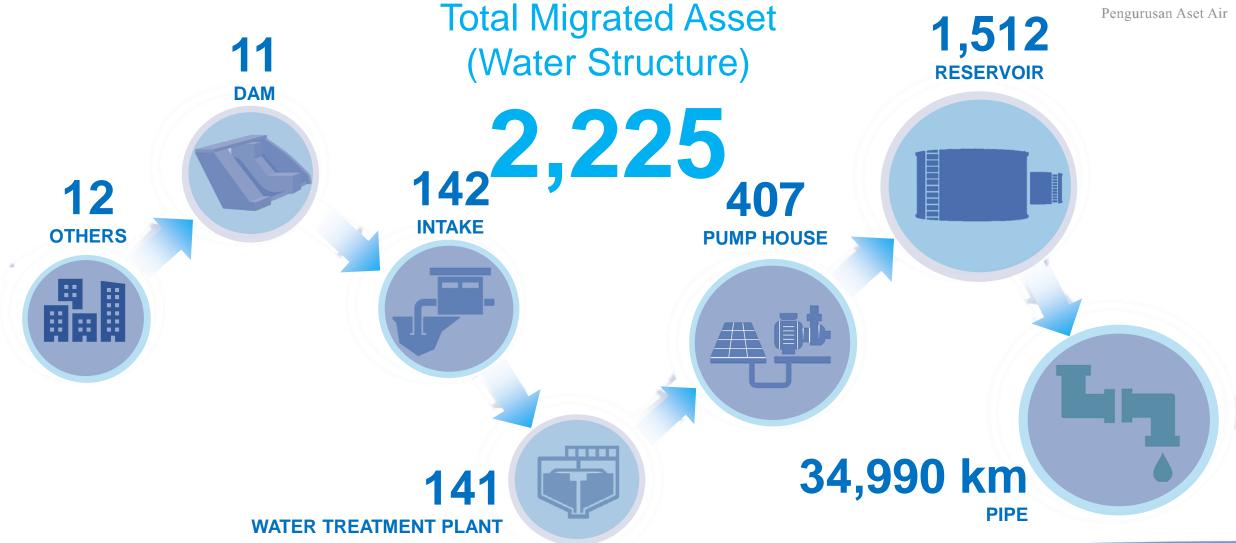


2,808 KM Pipe replacement & Connection

Improvement in treated water distribution systems and flow connection to existing and new population areas while committing to the reduction in Non-Revenue Water %

ASSET MANAGEMENT: PAAB's ASSET

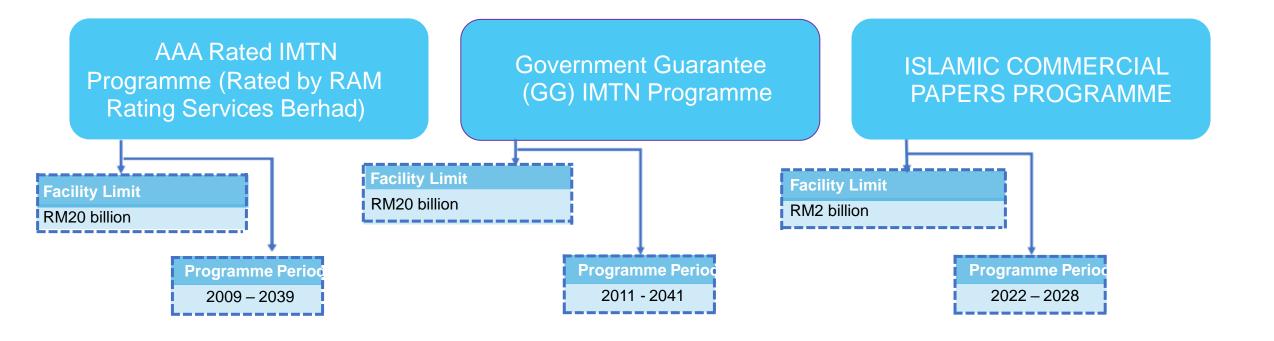




*As of June 2024

PAAB SUKUK PROGRAM: (PENGURUSAN AIR SPV BERHAD (PASB))





ISSUES AND CHALLENGES: SUMMARY



Project delay

• Tedious & long process of land acquisition Project Implementation 4

 Approval from authorities

• Impact to PAAB's cash flow

- Some Water Operators are not able to pay the lease rental on time
 - PAAB is unable to increase the lease rental rate as planned

Repayment By Water Operators

Pengurusan Aset Air

ISU

CABARAN

 Requirements by investors on sustainability strategy

financing

- High exposure to PAAB Sukuk programme by Investors
- PAAB to raise fund via issuance of Sukuk

- (RISK) Inability of Water Operators to pay lease rental.
 - Difficulty in providing funding to Water Operators
- Financial Capability of Water Operators



Thank You

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